

Wind Logistics Group

Continuation of PhD Reference Group

3rd After Work / "gå-hjem" meeting

Meeting welcome

by Thomas Poulsen

Global Wind Energy Shipping and Logistics PhD project Reference Group meeting (#14)

Meeting #5, Wind Logistics Group, November 24, 2020

Online, MS Teams platform

Agenda of today's meeting

1. Opening and welcome
2. Ørsted presentation
3. Esvagt presentation
4. Energy Cluster Denmark presentation
5. Presentation by Thomas Poulsen

Q&A to the panel of experts

Online networking and refreshments

Wind Logistics Group: The background

- The global wind energy shipping and logistics PhD research project
 - 2013 - 2018
 - Inaugural Reference Group meeting in August 2013
 - 5th Wind Logistics Group/14th Reference Group meeting today
 - ✓ 11x after work / "gå-hjem" meetings
- PhD defended August 21, 2018 and degree successfully bestowed by Aalborg University
 - Last academically related Reference Group meeting in November, 2018
 - Final conference in December, 2018
- Successor to PhD Reference Group: Wind Logistics Group
 - Inaugurated on May 6, 2019

Objective of Wind Logistics Group

- Primary:

- Work on value-creating logistics projects with cross-supply chain participation

Lower...

Cost

Less...

Time

Improved...

Safety

Increased...

Revenue

Improved...

Quality

- Secondary:

- When assembled, host an after work / "gå-hjem" meeting with an interesting logistics topic and opportunity for participants to dialogue with entire panel

Wind Logistics Group

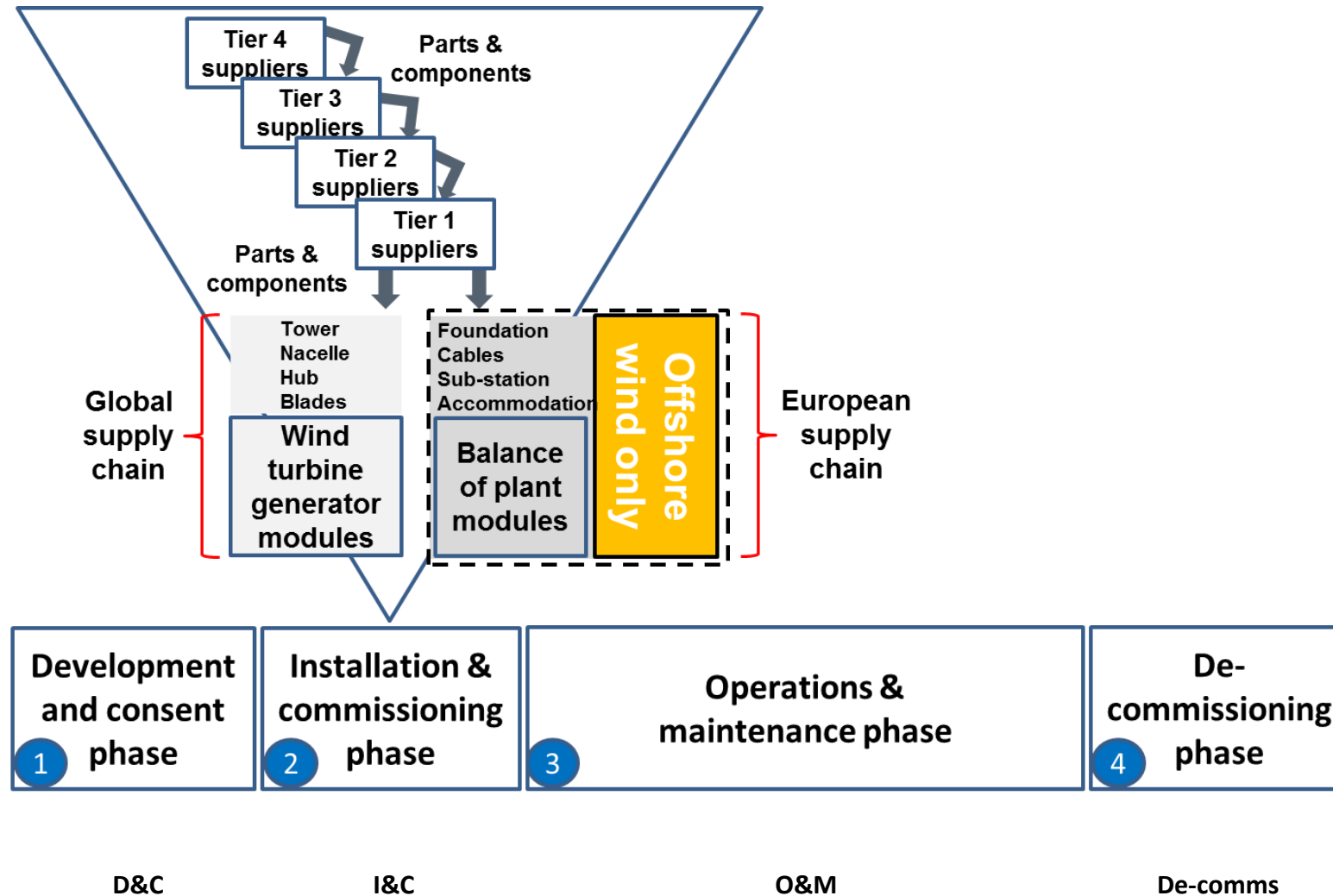
Members:



Industry partners:



Logistics as part of offshore wind



The 5 flows:

1. Goods

2. Information

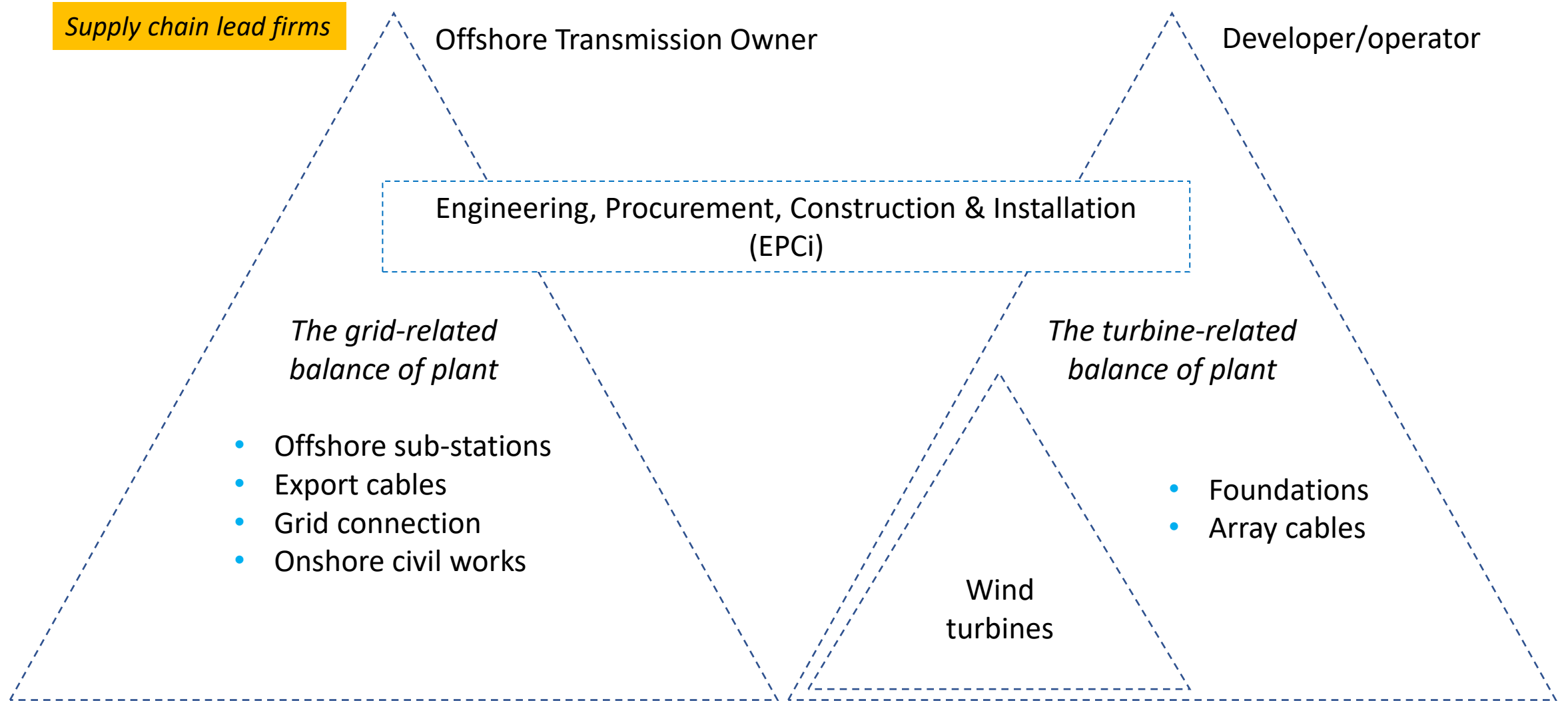
3. Documentation

4. Money

5. Knowledge

Source: Poulsen, 2018

Value chain stakeholders – offshore wind



Source: Panticon analysis

Facilitator of Wind Logistics Group - Consultant to TINV



Thomas Poulsen
EXPERIENCE

Tenure of 30 years with five employers

Lived and worked for 18 years in seven countries outside native Denmark:

- Indonesia
- China
- Singapore
- Hong Kong
- USA
- United Kingdom
- United Arab Emirates

FULL-TIME OCCUPATION

- **Current position:** Managing Partner at Panticon (since 2003)
- **Expertise:** Energy and Transportation
- **Focus:** Strategy, M&A, and Market Intelligence

PAST EMPLOYERS

- A. P. Møller-Mærsk, Toys”R”Us, APL Logistics/NOL, DelCon/ABF

NON-EXECUTIVE MEMBER OF SUPERVISORY BOARDS

- **Focus:** Long-term Support to Management Teams (since 2001)

EDUCATIONAL BACKGROUND

- **PhD** from Aalborg University (2018)
- **MBA** from Copenhagen Business School (2011)
- **Board of Directors Governance**, CBS Executive (2019)
- **Advanced Strategic Management**, IESE/INSEAD (2016)
- **Logistics Strategy**, Stanford (1999)
- **General Management Programme**, NUS/Penn-State (1997)
- **Maersk International Shipping Education**, A. P. Møller (1991)

Strategy | Leadership | Execution



SAMPLE CLIENT REFERENCES



Thank you and welcome again!
